

THE WALKER REPORT

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EXCITING NEW PRODUCT LINE:



General Tools & Instruments began as the brainchild of Abe and Lillian Rosenberg in New York City, 1922. Originally dubbed General Hardware Manufacturing Co., the company specialized in the wholesale of "hard goods," offering a full-range of domestic and professional items from clothesline pulleys and screen-door hardware, to specialty hand tools. However it wasn't long before Abe, a former WWI soldier and a vibrant, creative thinker, began to conceptualize his own product ideas.

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It's time to start thinking

ANTI-FREEZE:



Utility Wonder Products is a Prime Manufacturer of Plumbing, Heating, Ventilation & Air Conditioning, Sanitary & Janitorial Chemicals.

Here are some samples of their products:



RV GUARD

Non-toxic recreational vehicle anti-freeze specifically engineered for recreational vehicles of all types, including boats. All of the ingredients are non-toxic, nonflammable and it is inhibited against metal corrosion. Protects to -50°F.



ALUMINUM SAFE POLAR GRADE NO-FREEZE EXTREME ANTI-FREEZE

A heavy-duty non-toxic anti-freeze for aluminum-based boiler systems and heat exchangers. Designed specifically with additional corrosion inhibitors to coat aluminum and other metal parts preventing pitting, scaling and peeling.

Please let us quote you!!!!!!!

With Lillian running the store, Abe would take the Fall River Line from Greenwich Village to New England in search of machine shops to manufacture his tools. By 1930 he had outsourced a small line of specialty items, including circle cutters, metal punches and pocket screwdrivers.

By 1937, Abe and Lillian were selling their own products exclusively at General Hardware.

Abe continued to develop a line of useful products for both consumer and commercial purposes. His thirst for new ideas kept General at the forefront of the industry and, accordingly, the company became one of the first to build die-cast tools. Through Lillian's keen business management, the company was awarded contracts supplying machinist tools to the United States Military and the British Purchasing Commission during WWII. In 1946, General became a charter member of the Sears 100 Club of Craftsman tool suppliers.

Upon Abe's death in 1977, his daughter Dorothy became Chairman of the Board. Along with her husband, Seymour Weinstein, Dorothy expanded General's product line to include precision measuring tools and other specialty hand tools. In 1990, the company's name was officially changed to General Tools to better reflect its product line.

Today, General Tools is run by Dorothy's son Gerald Weinstein. Under Gerry's leadership, General has expanded its product line to include electronic testing and measurement equipment, fueled by the much-heralded acquisition of Mannix Instruments in November of 2006. The company, now General Tools and Instruments,

continues to forge a path into the digital marketplace all the while holding true to the entrepreneurial spirit upon which it began.

A SMALL SAMPLING OF PRODUCT:



BORE SCOPES



MULTI-METERS



DIGITAL THERMOMETERS



COMBUSTABLE GAS DETECTORS

Wilkins Lead-Free Plumbing Products

Clean, untainted drinking water is of vital importance to every individual, especially our children. New regulations, regarding lead in drinking water, are in effect in some states and just over the horizon in others. Wilkins is at the forefront of offering plumbing products that do not leach lead into our drinking water. Wilkins complete Lead-Free product line of Backflow Preventers, Water Pressure Reducing Valves, Thermostatic Mixing Valves, Strainers, Ball Valves, Dielectric Unions and other plumbing products are available and will comply with the new state legislation and health codes.

California and Vermont are currently the only states to adopt laws requiring Lead Free plumbing products for the distribution of water for cooking and drinking. The term "Lead Free" has been defined by legislation to mean that a plumbing product contains not more than a weighted average of 0.25% lead on the wetted surfaces.

Wilkins, a leader in the plumbing products industry, has taken a proactive approach by offering products that meet & exceed these stringent requirements. From new alloys to corrosion resistant composites, you can trust Wilkins for superior quality & design.

Look for the new Wilkins Lead-Free "XL" logo on product packaging, specification sheets and other media.



Lead-Free Backflow Preventers



Green Handles on Small Backflow Products Help Identify Lead-Free Products Quickly

Lead-Free Pressure Reducing Valves

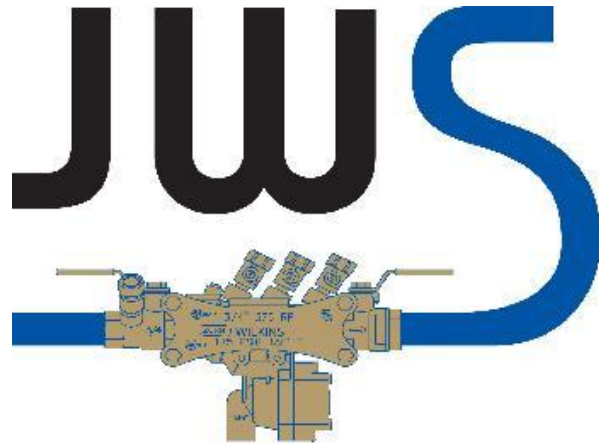


Green Tag Lettering and XL in the Casting Identifies Lead-Free on NR3XL

Lead-Free Thermostatic Mixing Valves



Green Cap and XL in the Casting Identify Lead-Free on The ZW3870XLT-4P



John Walker Sales, Inc.

***Please let us know if there is a question you would like answered in our next newsletter ***

QUESTIONS AND ANSWERS

Q: What is an air gap?

A: The text book definition is a physical separation between the free flowing discharge end of a potable water supply pipeline and an open or non-pressure receiving vessel. An "Approved" Air Gap shall be at least twice the diameter of the supply pipe measured vertically above the overflow rim of the vessel, but, never less than 1/2".

Q: What's the difference between an air gap and an air gap adapter fitting?

A: Most manufacturers' offer an adapter that is designed for direct connection to the relief valve vent of an RPZ. This adapter is threaded on the outlet to allow for connection of an approved drain line. Because this constitutes a cross-connection, the adapter includes an approved Air Gap or physical separation. This fitting is available for all sizes of RPZ devices.

Q: Why do I need a hose connection vacuum breaker?

A: Under the guidelines of a Cross-Connection Control Program a Backflow Preventer is required whenever a direct or in-direct cross-connection in a public or private water system exists. The Hose Connection Vacuum Breaker is designed for low hazard installations where back-siphonage only could occur. These systems cannot be under continuous pressure for more than 12 hours in a 24 hour period and prohibit the use of a shut-off valve downstream. Refer to the instruction sheet for more information.

Q: What's the difference between a double check and a dual check?

A: A double check requires shut-off or isolation valves on the inlet and outlet for testing and maintenance of the check valves. In addition, 4 ball valve type test cocks are required to facilitate testing of the check valves. A dual check valve does not include any of these features; however, both contain "approved" check valves.

Gen-Eye SD™

Pipe Inspection Location System
With SD Card Reader



Lighter, compact, all-in-one design:

The **Gen-Eye SD™** gives you all the features of a full size video inspection system in a compact, portable package. With an SD card reader, you can record video or still images – a one GB card records about two hours of video. Keep a copy for your records and make copies for your customers.

In addition to the card reader, the SD includes an 8" LCD color monitor for crisp, clear pictures, a full keyboard for on-screen titling, on-screen distance counter, built-in voice over unit, date and time stamp, picture inverter, LED dimmer control, camera test port, and both AC and DC power cords. All are safely contained in a padded case weighing just 10 lbs. that can stand alone or mount on a reel.

The self-leveling color camera automatically keeps your picture right side up as the camera glides through the line. You always have an upright picture on the monitor, making it easier for you and your customers to follow the action.

The fully adjustable docking arm mounts onto a big capacity reel loaded with Gel-Rod™ push rod and a color self-leveling camera. With this easily maneuverable, all-in-one package you're set to trouble-shoot 3" to 10" lines. You can even mount the SD onto a mini reel to get down to 2" to 4" lines.

General / **General Wire Spring Co.**
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The toughest tools down the line.™