



Stop Water Theft! **END THE WATER GIVE-AWAY**

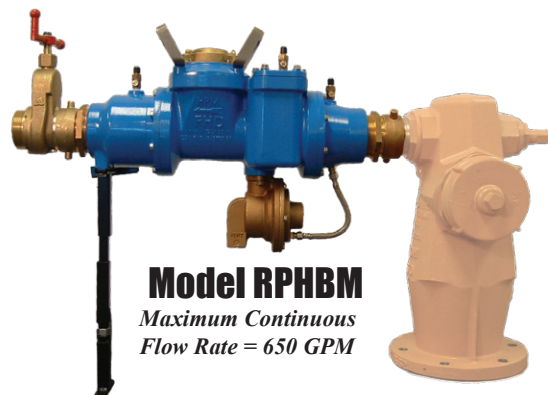
With Our New Hydrant Backflow Meter Valves We've Got You Covered

- Outstanding **Backflow** Protection
- Create Device **Lease Income**
- Generate **Revenue** by Metering Project Water Usage Start to Finish
- Proven **Payback** by Completion of First Project
- **Superior** Minimum & Maximum **Flow Rates**
- Only the RPHBM has a **Unibody Assembly** Designed Specifically for Hydrant Meter Backflow Prevention
- Prevent water theft with Backflow **Testcock Locks** (TCL-24)



Model 975XLHBM

*Maximum Continuous
Flow Rate = 250 GPM*



Model RPHBM

*Maximum Continuous
Flow Rate = 650 GPM*

** Support stand included
** Hydrant not included*

**Call a Wilkins Sales Representative Today
About HBM Revenue Generating Potential!**

Customer Service Representatives available Monday through Friday 5:30 am to 5:00 pm PST.
Call: 877-222-5356 or 805-226-6297, info@zurnwilkins.com or visit us online at www.zurn.com

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General Benefits to Water Purveyor

- Generate revenue for the water agency.
- Backflow protection for temporary water usage on fire hydrants.
 - ♦ Construction/building development.
 - Water use for soil compaction and dust control.
 - Water use for building (concrete, plaster, landscaping, etc).
 - ♦ Special events.
- Determine and regulate water consumption for all hydrant water users.

Financial Benefit for Water Agency

Generate revenue from the sale of water, HBM use fees and HBM security deposits.

- Water consumption (per gal. or per cu. ft.): Billed monthly to customer.
- Use fee for HBM products: Billed monthly to customer.
- Security deposits: One time charge for HBM use to cover lost, stolen or damaged HBM devices.
- These funds are deposited into an interest bearing account for duration of HBM water contract.
- Deposit is refunded to user less testing fees, parts and labor.

HBM Revenue Example Using National Data

Data from 28 different hydrant backflow meter programs across the United States yield the following:

(Note: 748 gallons = 100 cubic feet = 1 HCF)

	U.S. Average	U.S. Maximum	U.S. Minimum
Water Rate (\$US per HCF)	2.22	5.50	0.71
HBM Use Fee (\$US per month)	122.57	304.16	30.00
HBM Deposit (\$US)	956.46	3000.00	85.00

Commercial Construction Project:

Express type hotel of 80 rooms with a 43,500 sq. ft. pad to be developed on a 2.5 acre site.

The construction has temporary hydrant water scheduled for 10 months.

The breakdown of monthly water use is as follows:

1 month of high water use:	355k gal = ~475 HCF	compaction & dust control
4 months of general water use:	230k gal = ~307 HCF	dust control & building construction
5 months of low water use:	90k gal = ~120 HCF	dust control, flat work & final inspection
Total water use for 10 months:	675k gal = ~902 HCF	

Water revenue for ~902 HCF @ \$2.22/HCF	=	\$ 2002.44	
HBM use revenue for 10 months @ \$122.57/mo	=	\$ 1225.57	
Total Revenue Generated	=	\$ 3228.14	= \$ 322.81 per month

HBM Model	Cost (\$US)	Payback (months)
3-RPHBM	2500.00	7.5
2-974XLHBM	1500.00	4.7



Note on Water Truck Use

The highest water use will be for filling water trucks that have standard tank capacities from 1500 gallons to 8000 gallons. The Wilkins 2-975XLHBM Hydrant Backflow Meter Valve has a maximum intermittent flow rate of 250 GPM. This will allow a 4000 gallon water truck to fill up in 16 minutes. The 650 GPM high flow capacity of the Wilkins 3-RPHBM will allow the same 4000 gallon water truck to fill in just over 6 minutes.